





The Malaysian Dry Rubber Industry Overview and Challenges

Presented By: PATSY KUAN Committee Member





The sun has never set on the rubber industry

HEAVY MANUFACTURING

PLASTIC & RUBBER

PRODUCTS

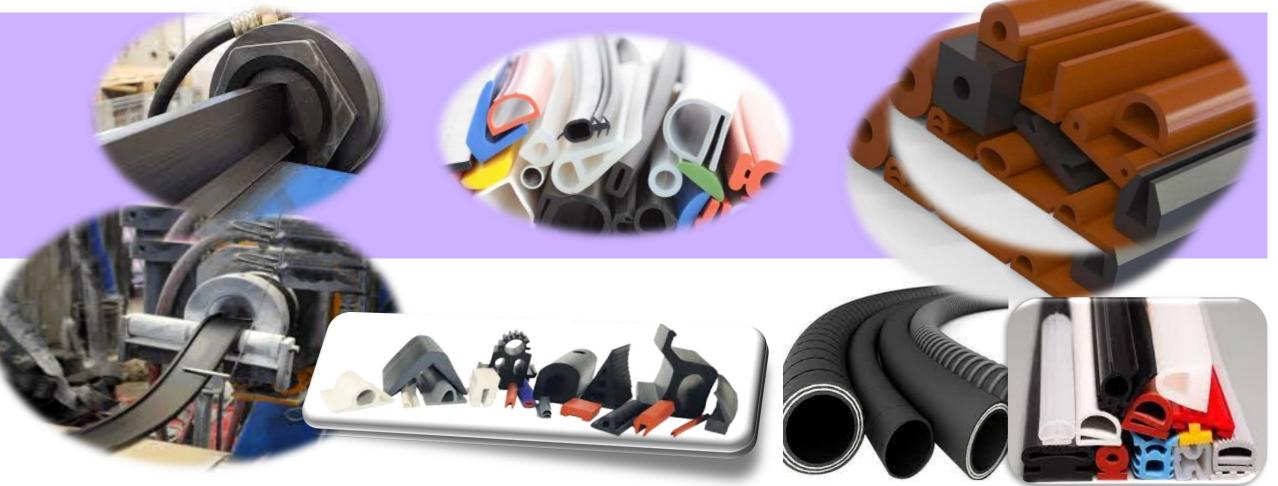
FABRICATED METAL

PRODUCTS

- Far-reaching industry
- Wide spread in applications



EXTRUSION PROCESS





MOULDING PROCESS

- Injection
- Compression
- Transfer





Some of the moulds used for manufacturing

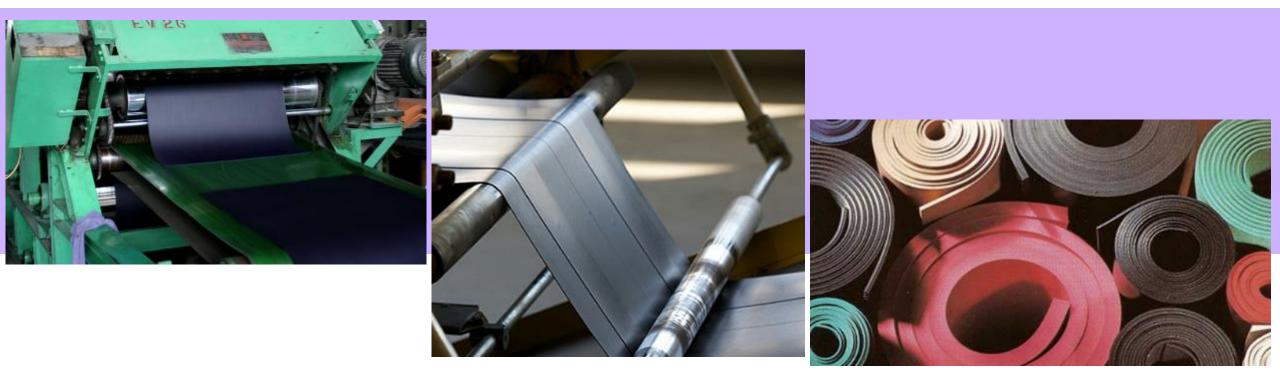


MOULDING PRODUCTS





CALENDERING PROCESS & PRODUCTS



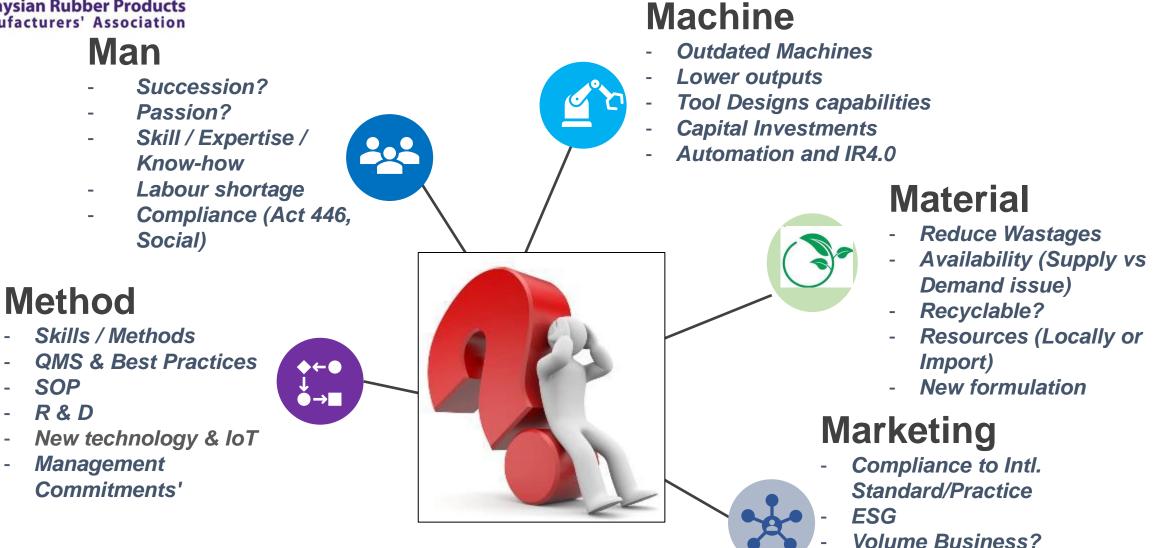


What are the Challenges faced?



-

Challenges faced by Manufacturers

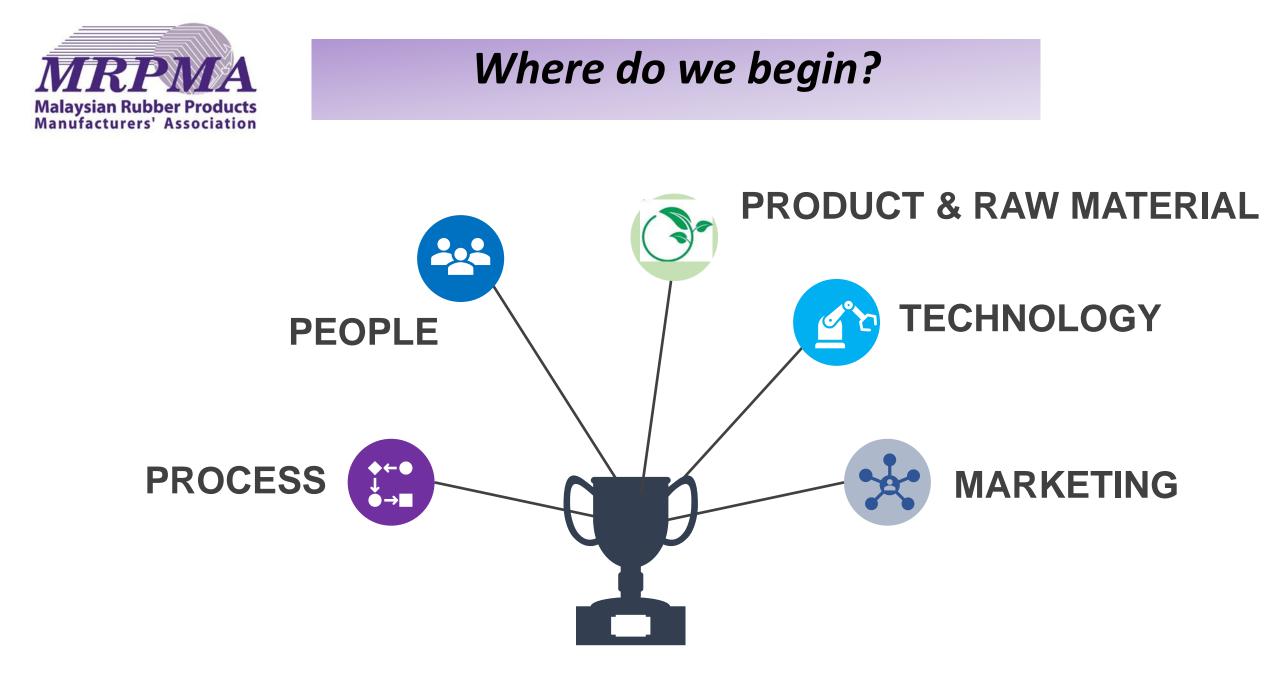


- **Promotion**
- Branding



Transforming Rubber Industries in Malaysia







People Development Strategy



- Embrace fresh concepts & new ideas
- Create excitement and new energy
- Develop new business model and opportunities

Talent Development Strategy

Model FactoryUpskilling and Reskilling





Technology Adoption



- Enhance decision making with data-based tools
- Increase productivity, efficiency and Process improvement
- Reduce Dependency on Manual & Foreign Labor
- Reduce Manpower
- Reduce Energy Consumption
- **Reduce on Hidden Costs**



Best Practices



CERTIFICATION

- In-house improvements
- Hands-on Training
- Value Stream Mapping (Lean Management)

Emphasize on Certifications and Standard

- ISO 9001, IATF 16949,
- ISO 14001, ISO 45001,
- Malaysian Standard, CE, SIRIM etc

Maximize efficiency and producibility

- Improve product quality & quality consistencies
- □ Increase competitive advantage





Research Opportunities

To work with Industry / Manufacturers

Equipment(s) to ease manufacturing

- To reduce the manual labour (semi / full automation)
- Provides data collection and analytics (Big Data)
- New Technology / Tool designs improve processes, increase productivity, efficiency and quality
- Reduce Energy Consumption
- Easy to adopt and use (don't need special skill)



Products and Raw Materials

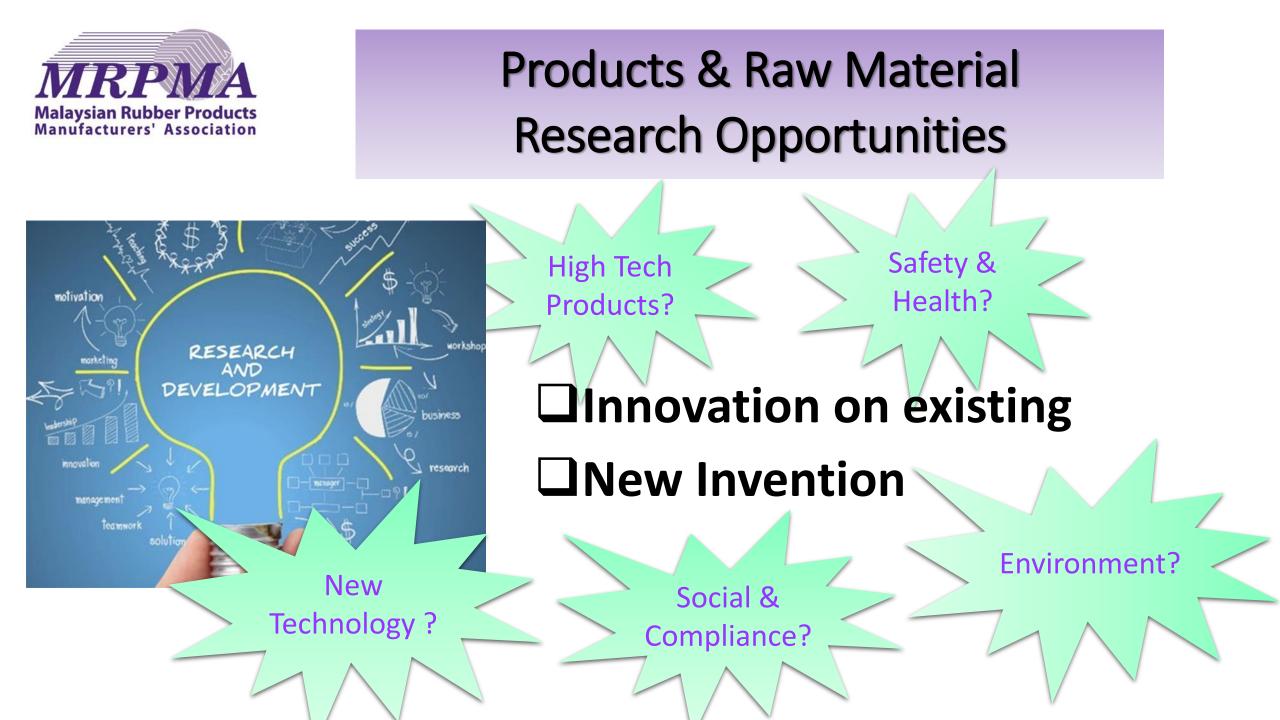




- Products with Green content
- Recyclable & Reusable
- **REACH** compliance









Marketing & Networking Strategy



- Stimulate demand for the product and services
- Address current and future market needs
- Engage in Social Media &
 Digital Marketing platform to reach to masses
- Participate in Trade Shows
- Branding



THANK YOU

"QUALITY RUBBER PRODUCTS POWERED BY INNOVATION"