UNDERSTANDING LATEST UPDATES AND RULES OF

INCOTERMS 2010

Provide Malaysian exporters with insights of international trade terms and their rules, understanding application of INCOTERMS 2010 in global transactions and effective INCOTERMS management method, highlighting the provisions and classification as well as contractual and constraints of INCOTERMS execution.

Who should attend?

Managers and Executives handling Procurement & Supply, Financial Planning & Cost Control, Sales & Marketing, Customer Service, Shipping & Logistics and Distribution & Receiving.

INVITED SPEAKER



Stephen Kum Foong Sang has more than 28 years of hands-on experience in the field of international trade, global procurement, freight and logistics supply chain

His consultancy expertise management. relates to implementing logistics strategy, criteria in selection of carriers, supply chain integration and Incoterms contracts.



16 January 2018 (Tuesday)



9AM - 5PM



MREPC Seminar Hall, Unit 36-02, West Wing, Level 36, Q Sentral, 2A, Jln Stesen Sentral 2, KL Sentral 50470 Kuala Lumpur

PROGRAMME

8.30AM

Registration of Participants

9.00AM

- Overview of Incoterms

- Understanding Contractual and Volatile Scope of Incoterms

- Familiarizing Major Incoterms and Shipping Terminologies

- Categorizing Main Grouping of

the 11 Incoterms Usage

1.00PM

Lunch

2.00PM

- Positioning Aggregate Terms

into Air, Sea & Ground

Executions

- Plotting Costs and Risks Lines between Buyers and Sellers

- Case Studies

5.00PM

End of programme

RM60 per participant (Subject to 6% GST)